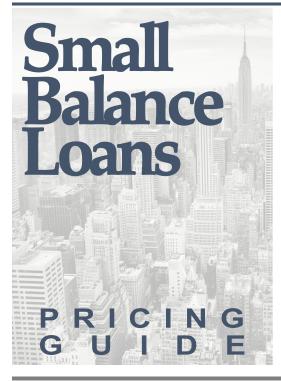


# April 12, 2022





# think BIG FOR YOUR NEXT CRE FINANCING

**Basis Investment Group**, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)
- Competitive pricing and structures

## NORTH EAST REGION

#### **Pricing Update**

Pro	duct	Term (yrs)	Top Markets	Standard Markets
	5-Year	5 fixed, 15 float	4.69% - 5.16%	5.13% - 5.60%
Hybrid	7-Year	7 fixed, 13 float	4.89% - 5.45%	4.99% - 5.55%
	10-Year	10 fixed, 10 float	4.74% - 5.34%	4.98% - 5.58%
	5-Year	5 fixed	4.64% - 5.11%	5.03% - 5.50%
Fixed	7-Year	7 fixed	4.89% - 5.45%	4.99% - 5.55%
	10-Year	10 fixed	4.94% - 5.54%	5.08% - 5.68%

RATE ASSUMPTIONS

Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

Parameters	by Market	
	Min DCR	Max LTV
Top Markets	1.20x	80%
Standard Markets	1.25x	80%
Small Markets	1.30x	75%*
Very Small Markets	1.40x	75%*

\*75% for acquisitions; 70% for refinance

Pricing Varies Depending On:
Prepayment Structure
Loan LTV
DSCR
Income Profile
Interest Only Period

### Program Highlights

- Non-recourse
- Partial and full-term interest only available
- Multiple step-down prepayment structures
- Loans between \$1 \$7.5 million nationwide
- Discounts for affordable housing

Loan Amount	Unit Limitation
≤\$6 million	None
> \$6 million and ≤ \$7.5 million	Up to 100 units  o Exceptions permitted above 100 units  o Deals within this range in Small/Very Small  Markets may be permitted subject to Freddie's approval of an exception request





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