## BASIS INVESTMENT GROUP, LLC

November 29th, 2022



# Small Balance Loans PRICING

# think BIG FOR YOUR NEXT

**Basis Investment Group**, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)
- Competitive pricing and structures

# NORTH CENTRAL REGION

Pricing Update

Product		Term (yrs)	Top Markets	Standard Markets
Hybrid	5-Year	5 fixed, 15 float	6.77% - 7.21%	7.16% - 7.60%
	7-Year	7 fixed, 13 float	6.90% - 7.40%	6.97% - 7.47%
	10-Year	10 fixed, 10 float	6.83% - 7.34%	6.92% - 7.43%
Fixed	5-Year	5 fixed	6.72% - 7.16%	7.11% - 7.55%
	7-Year	7 fixed	6.90% - 7.40%	6.97% - 7.47%
	10-Year	10 fixed	6.78% - 7.29%	6.87% - 7.38%
		-		

RATE ASSUMPTIONS Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

Parameters by Market				
	Min DCR	Max LTV		
Top Markets	1.20x	80%		
Standard Markets	1.25x	80%		
Small Markets	1.30x	75%*		
Very Small Markets	1.40x	75%*		

\*75% for acquisitions; 70% for refinance

### Pricing Varies Depending On: Prepayment Structure Loan LTV DSCR Income Profile Interest Only Period

#### Program Highlights

- Non-recourse
- Partial and full-term interest only available
- Multiple step-down prepayment structures
- Loans between \$1 \$7.5 million nationwide
- Discounts for affordable housing

Loan Amount	Unit Limitation
≤ \$6 million	None
> \$6 million and $\leq$ \$7.5 million	Up to 100 units
	<ul> <li>Exceptions permitted above 100 units</li> </ul>
	<ul> <li>Deals within this range in Small/Very Small Markets may be permitted subject to Freddie's</li> </ul>
	approval of an exception request



(212) 842-5712 info@basisinvgroup.com www.basisinvgroup.com