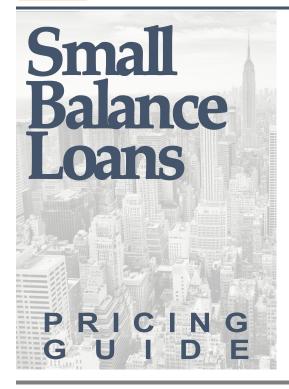
# August 11, 2023





## FOR YOUR NEXT CRE FINANCING think

Basis Investment Group, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)
- Competitive pricing and structures

## **NORTH EAST REGION**

### Pricing Update

Product		Term (yrs)	Top Markets	Standard Markets
Hybrid	5-Year	5 fixed, 15 float	7.12% - 7.46%	7.46% - 7.80%
	7-Year	7 fixed, 13 float	7.10% - 7.50%	7.20% - 7.60%
	10-Year	10 fixed, 10 float	7.18% - 7.59%	7.32% - 7.73%
Fixed	5-Year	5 fixed	6.92% - 7.26%	7.21% - 7.55%
	7-Year	7 fixed	7.10% - 7.50%	7.20% - 7.60%
	10-Year	10 fixed	7.03% - 7.44%	7.17% - 7.58%

RATE ASSUMPTIONS

Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

Parameters by Market				
	Min DCR	Max LTV		
Top Markets	1.20x	80%		
Standard Markets	1.25x	80%		
Small Markets	1.30x	75%*		
Very Small Markets	1.40x	75%*		

\*75% for acquisitions; 70% for refinance

Pricing Varies Depending On:	
Prepayment Structure	
Loan LTV	
DSCR	
Income Profile	
Interest Only Period	

#### **Program Highlights**

- Non-recourse
- Partial and full-term interest only available
- Multiple step-down prepayment structures
- Loans between \$1 \$7.5 million nationwide
- Discounts for affordable housing

Loan Amount	Unit Limitation	
≤\$6 million	None	
> \$6 million and ≤ \$7.5 million	Up to 100 units	
	o Exceptions permitted above 100 units	
	o Deals within this range in Small/Very Small	
	Markets may be permitted subject to Freddie's	
	approval of an exception request	





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