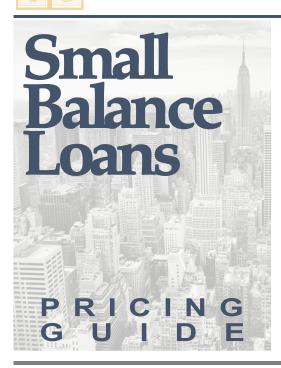
BASIS INVESTMENT GROUP, LLC





## FOR YOUR NEXT CRE FINANCING think

Basis Investment Group, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)

## NORTH EAST REGION

Pricing Update

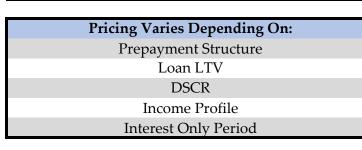
Product		Term (yrs)	Top Markets	Standard Markets
Hybrid	5-Year	5 fixed, 15 float	8.02% - 8.36%	7.96% - 8.30%
	7-Year	7 fixed, 13 float	8.00% - 8.40%	7.60% - 8.00%
	10-Year	10 fixed, 10 float	8.08% - 8.49%	7.82% - 8.23%
Fixed	5-Year	5 fixed	7.82% - 8.16%	7.71% - 8.05%
	7-Year	7 fixed	8.00% - 8.40%	7.60% - 8.00%
	10-Year	10 fixed	7.93% - 8.34%	7.57% - 7.98%
RATE ASSUMPTIONS		Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV		

Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

FOR

Parameters by Market				
	Min DCR	Max LTV		
Top Markets	1.20x	80%		
Standard Markets	1.25x	80%		
Small Markets	1.30x	75%*		
Very Small Markets	1.40x	75%*		

\*75% for acquisitions; 70% for refinance



## **Program Highlights**

- Non-recourse
- Partial and full-term interest only available
- Multiple step-down prepayment structures
- Loans between \$1 \$7.5 million nationwide
- Discounts for affordable housing

Loan Amount	Unit Limitation
≤ \$6 million	None
> \$6 million and ≤ \$7.5 million	Up to 100 units <ul> <li>Exceptions permitted above 100 units</li> <li>Deals within this range in Small/Very Small Markets may be permitted subject to Freddie's approval of an exception request</li> </ul>

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