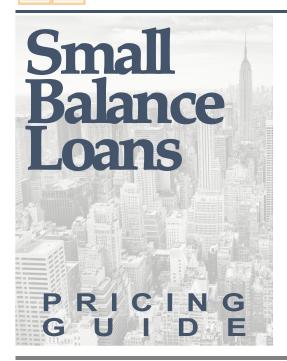
## October 19, 2023





# think BIG FOR YOUR NEXT CRE FINANCING

**Basis Investment Group**, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)

### **WESTERN REGION**

#### Pricing Update

Pro	duct	Term (yrs)	Top Markets	Standard Markets
	5-Year	5 fixed, 15 float	7.57% - 7.91%	7.91% - 8.25%
Hybrid	7-Year	7 fixed, 13 float	7.47% - 7.87%	7.60% - 8.00%
	10-Year	10 fixed, 10 float	7.63% - 8.04%	7.87% - 8.28%
	•			
	5-Year	5 fixed	7.42% - 7.76%	7.76% - 8.10%
Fixed	7-Year	7 fixed	7.42% - 7.82%	7.55% - 7.95%
	10-Year	10 fixed	7.48% - 7.89%	7.62% - 8.03%

RATE ASSUMPTIONS

Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

Parameters by Market				
	Min DCR	Max LTV		
Top Markets	1.20x	80%		
Standard Markets	1.25x	80%		
Small Markets	1.30x	75%*		
Very Small Markets	1.40x	75%*		

\*75% for acquisitions; 70% for refinance

Pricing Varies Depending On:	
Prepayment Structure	
Loan LTV	
DSCR	
Income Profile	
Interest Only Period	

### Program Highlights

- Non-recourse
- Partial and full-term interest only available
- Multiple step-down prepayment structures
- Loans between \$1 \$7.5 million nationwide
- Discounts for affordable housing

Loan Amount	Unit Limitation
≤\$6 million	None
> \$6 million and ≤ \$7.5 million	Up to 100 units
	o Exceptions permitted above 100 units
	o Deals within this range in Small/Very Small
	Markets may be permitted subject to Freddie's
	approval of an exception request

FOR ADDITIONAL INFORMATION:



(212) 842-5712

