



Small Balance Loans

PRICING GUIDE

think **BIG** FOR YOUR NEXT CRE FINANCING

Basis Investment Group, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)

WESTERN REGION

Pricing Update

Product		Term (yrs)	Top Markets	Standard Markets
Hybrid	5-Year	5 fixed, 15 float	7.57% - 7.91%	7.91% - 8.25%
	7-Year	7 fixed, 13 float	7.47% - 7.87%	7.60% - 8.00%
	10-Year	10 fixed, 10 float	7.63% - 8.04%	7.87% - 8.28%
Fixed	5-Year	5 fixed	7.42% - 7.76%	7.76% - 8.10%
	7-Year	7 fixed	7.42% - 7.82%	7.55% - 7.95%
	10-Year	10 fixed	7.48% - 7.89%	7.62% - 8.03%

RATE ASSUMPTIONS

Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV

Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

Parameters by Market		
	Min DCR	Max LTV
Top Markets	1.20x	80%
Standard Markets	1.25x	80%
Small Markets	1.30x	75%*
Very Small Markets	1.40x	75%*

*75% for acquisitions; 70% for refinance

Pricing Varies Depending On:
Prepayment Structure
Loan LTV
DSCR
Income Profile
Interest Only Period

Program Highlights

- Non-recourse
- Partial and full-term interest only available
- Multiple step-down prepayment structures
- Loans between \$1 - \$7.5 million nationwide
- Discounts for affordable housing

Loan Amount

≤ \$6 million

> \$6 million and ≤ \$7.5 million

Unit Limitation

None

Up to 100 units

○ Exceptions permitted above 100 units

○ Deals within this range in Small/Very Small Markets may be permitted subject to Freddie's approval of an exception request

FOR
ADDITIONAL
INFORMATION:



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