BASIS INVESTMENT GROUP, LLC

December 26, 2023



Small Balance Loans PRICING

think BIG FOR YOUR NEXT

Basis Investment Group, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)
- Competitive pricing and structures

SOUTH EAST REGION

Product		Term (yrs)	Top Markets	Standard Markets
Hybrid	5-Year	5 fixed, 15 float	6.52% - 6.86%	6.81% - 7.15%
	7-Year	7 fixed, 13 float	6.45% - 6.85%	6.50% - 6.90%
	10-Year	10 fixed, 10 float	6.68% - 7.09%	6.72% - 7.13%
Fixed	5-Year	5 fixed	6.32% - 6.66%	6.61% - 6.95%
	7-Year	7 fixed	6.45% - 6.85%	6.50% - 6.90%
	10-Year	10 fixed	6.43% - 6.84%	6.47% - 6.88%

 RATE ASSUMPTIONS
 Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV

 Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

Parameters by Market				
	Min DCR	Max LTV		
Top Markets	1.20x	80%		
Standard Markets	1.25x	80%		
Small Markets	1.30x	75%*		
Very Small Markets	1.40x	75%*		

*75% for acquisitions; 70% for refinance

Pricing Varies Depending On: Prepayment Structure Loan LTV DSCR Income Profile Interest Only Period

Program Highlights

- Non-recourse
- Partial and full-term interest only available
- Multiple step-down prepayment structures
- Loans between \$1 \$7.5 million nationwide
- Discounts for affordable housing

Loan Amount	Unit Limitation
≤\$6 million	None
>\$6 million and ≤\$7.5 million	Up to 100 units • Exceptions permitted above 100 units • Deals within this range in Small/Very Small Markets may be permitted subject to Freddie's approval of an exception request



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