



Small Balance Loans

PRICING GUIDE

Think **BIG** FOR YOUR NEXT CRE FINANCING

Basis Investment Group, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)
- Competitive pricing and structures

SOUTH EAST REGION

Pricing Update

Product		Term (yrs)	Top Markets	Standard Markets
Hybrid	5-Year	5 fixed, 15 float	6.77% - 7.11%	7.06% - 7.40%
	7-Year	7 fixed, 13 float	6.60% - 7.00%	6.65% - 7.05%
	10-Year	10 fixed, 10 float	6.83% - 7.24%	6.87% - 7.28%
Fixed	5-Year	5 fixed	6.57% - 6.91%	6.86% - 7.20%
	7-Year	7 fixed	6.60% - 7.00%	6.65% - 7.05%
	10-Year	10 fixed	6.58% - 6.99%	6.62% - 7.03%

RATE ASSUMPTIONS

Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV

Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

Parameters by Market		
	Min DCR	Max LTV
Top Markets	1.20x	80%
Standard Markets	1.25x	80%
Small Markets	1.30x	75%*
Very Small Markets	1.40x	75%*

*75% for acquisitions; 70% for refinance

Program Highlights							
<ul style="list-style-type: none"> • Non-recourse • Partial and full-term interest only available • Multiple step-down prepayment structures • Loans between \$1 - \$7.5 million nationwide • Discounts for affordable housing 							
<table border="1"> <thead> <tr> <th>Loan Amount</th> <th>Unit Limitation</th> </tr> </thead> <tbody> <tr> <td>≤\$6 million</td> <td>None</td> </tr> <tr> <td>>\$6 million and ≤\$7.5 million</td> <td>Up to 100 units</td> </tr> </tbody> </table>	Loan Amount	Unit Limitation	≤\$6 million	None	>\$6 million and ≤\$7.5 million	Up to 100 units	<ul style="list-style-type: none"> - Exceptions permitted above 100 units - Deals within this range in Small/Very Small Markets may be permitted subject to Freddie's approval of an exception request
Loan Amount	Unit Limitation						
≤\$6 million	None						
>\$6 million and ≤\$7.5 million	Up to 100 units						

Pricing Varies Depending On:
Prepayment Structure
Loan LTV
DSCR
Income Profile
Interest Only Period

For

**Additional
Information:**



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