



## Small Balance Loans

# PRICING GUIDE

### Think **BIG** FOR YOUR NEXT CRE FINANCING

**Basis Investment Group**, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)
- Competitive pricing and structures

### SOUTH CENTRAL REGION

Pro	duct	Term (yrs)	Top Markets	Standard Markets
	5-Year	5 fixed, 15 float	6.87% - 7.21%	7.26% - 7.60%
Hybrid	7-Year	7 fixed, 13 float	6.80% - 7.20%	6.90% - 7.30%
1	10-Year	10 fixed, 10 float	6.93% - 7.34%	7.02% - 7.43%
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Fixed	5-Year	5 fixed	6.72% - 7.06%	7.11% - 7.45%
	7-Year	7 fixed	6.70% - 7.10%	6.80% - 7.20%
	10-Year	10 fixed	6.68% - 7.09%	6.77% - 7.18%
RATE ASSU	IMPTIONS	Bottom end of range: Yield maintenance pre	pay, no interest only, maximum DCR, 55% LTV	

Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

Parameters by Market				
	Min DCR	Max LTV		
Top Markets	1.20x	80%		
Standard Markets	1.25x	80%		
Small Markets	1.30x	75%*		
Very Small Markets	1.40x	75%*		

\*75% for acquisitions; 70% for refinance

#### Pricing Varies Depending On:

Prepayment Structure Loan LTV DSCR Income Profile Interest Only Period

#### Program Highlights

- Non-recourse
- Partial and full-term interest only available
- Multiple step-down prepayment structures
- Loans between \$1 \$7.5 million nationwide
- Discounts for affordable housing

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Loan Amount	Unit Limitation	
≤\$6 million	None	
>\$6 million and ≤\$7.5 million	Up to 100 units - Exceptions permitted above 100 <u>units</u> - Deals within this range in Small/Very Small Markets may be permitted subject to Freddie's approval of an exception request	

For

Additional Information:

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