



Small Balance Loans

PRICING GUIDE

Think **BIG** FOR YOUR NEXT CRE FINANCING

Basis Investment Group, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)
- Competitive pricing and structures

WESTERN REGION

Pricing Update

Product	Term (yrs)	Top Markets	Standard Markets
Hybrid	5-Year	5 fixed, 15 float	7.02% - 7.36%
	7-Year	7 fixed, 13 float	7.36% - 7.70%
	10-Year	10 fixed, 10 float	6.87% - 7.27%
Fixed	5-Year	5 fixed	6.93% - 7.34%
	7-Year	7 fixed	7.17% - 7.58%
	10-Year	10 fixed	6.92% - 7.26%
Fixed	5-Year	5 fixed	7.26% - 7.60%
	7-Year	7 fixed	6.72% - 7.12%
	10-Year	10 fixed	6.85% - 7.25%
		6.78% - 7.19%	6.92% - 7.33%

RATE ASSUMPTIONS

Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV

Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

Parameters by Market		
	Min DCR	Max LTV
Top Markets	1.20x	80%
Standard Markets	1.25x	80%
Small Markets	1.30x	75%*
Very Small Markets	1.40x	75%*

*75% for acquisitions; 70% for refinance

Program Highlights	
<ul style="list-style-type: none"> • Non-recourse • Partial and full-term interest only available • Multiple step-down prepayment structures • Loans between \$1 - \$7.5 million nationwide • Discounts for affordable housing 	
Loan Amount	Unit Limitation
≤\$6 million	None
>\$6 million and ≤\$7.5 million	Up to 100 units
	- Exceptions permitted above 100 units
	- Deals within this range in Small/Very Small Markets may be permitted subject to Freddie's approval of an exception request

Pricing Varies Depending On:
Prepayment Structure
Loan LTV
DSCR
Income Profile
Interest Only Period

For

Additional
Information:



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