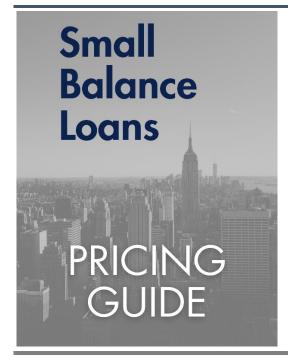
**April 16, 2024** 





# Think BIG FOR YOUR NEXT CRE FINANCING

**Basis Investment Group**, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)
- Competitive pricing and structures

### **WESTERN REGION**

#### **Pricing Update**

| Product |         | Term (yrs)         | Top Markets   | Standard Markets |
|---------|---------|--------------------|---------------|------------------|
| Hybrid  | 5-Year  | 5 fixed, 15 float  | 7.32% - 7.66% | 7.66% - 8.00%    |
|         | 7-Year  | 7 fixed, 13 float  | 7.12% - 7.52% | 7.25% - 7.65%    |
|         | 10-Year | 10 fixed, 10 float | 7.13% - 7.54% | 7.37% - 7.78%    |
|         |         |                    |               |                  |
| Fixed   | 5-Year  | 5 fixed            | 7.22% - 7.56% | 7.56% - 7.90%    |
|         | 7-Year  | 7 fixed            | 6.97% - 7.37% | 7.10% - 7.50%    |
|         | 10-Year | 10 fixed           | 6.98% - 7.39% | 7.12% - 7.53%    |

RATE ASSUMPTIONS

Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

| Parameters by Market |         |         |  |  |
|----------------------|---------|---------|--|--|
|                      | Min DCR | Max LTV |  |  |
| Top Markets          | 1.20x   | 80%     |  |  |
| Standard Markets     | 1.25x   | 80%     |  |  |
| Small Markets        | 1.30x   | 75%*    |  |  |
| Very Small Markets   | 1.40x   | 75%*    |  |  |

<sup>\*75%</sup> for acquisitions; 70% for refinance

| Pricing Varies Depending On: |  |  |  |  |
|------------------------------|--|--|--|--|
| Prepayment Structure         |  |  |  |  |
| Loan LTV                     |  |  |  |  |
| DSCR                         |  |  |  |  |
| Income Profile               |  |  |  |  |
| Interest Only Period         |  |  |  |  |
|                              |  |  |  |  |

## Program Highlights

- Non-recourse
- Partial and full-term interest only available
- Multiple step-down prepayment structures
- Loans between \$1 \$7.5 million nationwide
- · Discounts for affordable housing

| Loan Amount                     | Unit Limitation   |  |  |
|---------------------------------|---|--|--|
| ≤\$6 million                    | None  |  |  |
| >\$6 million and ≤\$7.5 million | Up to 100 units  - Exceptions permitted above 100 units  - Deals within this range in Small/Very Small Markets may be permitted subject to Freddie's approval of an exception request |  |  |

#### For

Additional Information:



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